

(See Additional Data)

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

KHL Group LLP
 (See Additional Data)
 Southfields
 Southview Road
 Wadhurst, Essex, TN5 6TP
 Tel. No.: +44 (0) 1892 786244
 www.compressortechn2.com
 helen.knight@khl.com

COMPRESSORTECH2 targets gas compression products, systems and technologies from the wellhead to city gate. This includes midstream, upstream and downstream gas compression applications. Its subscribership targets the people who operate, design and service the products and systems utilized by the global gas compression industry.

FIELD SERVED

COMPRESSORTECH2 serves gas transmission pipeline compressor operations, natural gas production, and gas gathering; manufacturing compressors, natural gas processing plant operations, and natural gas storage; manufacturing or packaging compression sets and systems; manufacturing motors, natural gas (LNG) or dual-fuel engines; manufacturing gas turbines, steam turbines, and gas expanders; consulting engineers or contractors; chemical or petrochemical processing; distributing, servicing and overhauling engines and compressors; aftermarket and manufacturing (OEMs) of industrial power transmission products and compressor components, accessories and control systems including lubricants, emissions, instrumentation, testing and analyzing equipment; research & development, technical support organizations, technical universities and libraries; and students.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients include engineering, production/purchasing, operating/maintenance, administrative/marketing personnel, company copies and other functions and functions not available.

CHANNELS

**COMPRESSORTECH2
 MAGAZINE**



5 issues in the period
 13,571 average circulation

EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
COMPRESSORTECH2 MAGAZINE Unique Total* (5 issues in the period)	13,548	23	13,571
a. Print	9,840	22	9,862
b. Digital	9,945	2	9,947
1. Requested	8,231	2	8,233
2. Non-Requested	1,714	-	1,714

*Unique Total represents unique recipients, not the sum of Print and Digital.

AVERAGE NON-QUALIFIED CIRCULATION

Non-Qualified Not Included Elsewhere	Copies
Other Paid Circulation	17
Advertiser and Agency	1,423
*Allocated for Trade Shows and Conventions	114
All Other	218
TOTAL	1,772

*See Additional Data

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR THE PERIOD

Qualified Circulation	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual	13,569	100.0	13,548	99.8	21	0.2
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	2	-	-	-	2	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	13,571	100.0	13,548	99.8	23	0.2

2. QUALIFIED CIRCULATION BY ISSUES FOR PERIOD

2018 Issue	Print	Digital	*Unique Total Qualified
July	9,635	10,095	13,451
August/September	9,735	10,302	13,603
October	9,860	10,452	13,755
November	10,038	9,443	13,513
December	10,040	9,444	13,532

*Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2018
 This issue is 0.5% or 72 copies below the average of the other 4 issues reported in Paragraph 2.

Business and Industry	Unique Total Qualified*	Percent of Total	Print	Digital	Engineering, Production/Purchasing, Operating/Maintenance, Administration/Marketing Personnel	Other Functions and Functions Not Available
Producing and Gathering Natural Gas	974	7.2	776	632	939	35
Processing or Refining Chemicals or Petrochemicals	841	6.2	603	638	823	18
Gas Transmission Pipeline Compressor Operations, Natural Gas Production, and Gas Gathering	1,148	8.5	916	735	1,065	83
Consulting Engineers or Contractors	2,531	18.7	1,618	1,952	2,450	81
Distributing, Servicing and Overhauling Engines and Compressors	1,236	9.2	947	898	1,144	92
Manufacturing Compressors	1,819	13.5	1,364	1,308	1,691	128
Manufacturing or Packaging Compression Sets and Systems	1,002	7.4	757	701	891	111
Manufacturing Gas Turbine, Steam Turbine Engines and Gas Expanders	565	4.2	376	446	545	20
Manufacturing Motors, Natural Gas (LNG) or Dual-Fuel Engines	1,881	13.9	1,475	1,335	1,664	217
Aftermarket and Manufacturing (OEMs) of Industrial Power Transmission Products & Compressor Components, Accessories and Control Systems including: Lubricants, Emissions, Instrumentation: Testing and Analyzing Equipment	579	4.3	362	479	531	48
Research & Development, Technical Support Organizations, Technical Universities and Libraries, Students	937	6.9	844	319	806	131
UNIQUE TOTAL QUALIFIED CIRCULATION*	13,513	100.0	10,038	9,443	12,549	964

*Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2018

Qualification Source	Qualified Within			Print	Digital	Unique Total Qualified*	Percent
	1 Year	2 Years	3 Years				
I. Direct Request:	4,497	3,002	1,537	5,867	7,506	9,036	66.9
II. Request from recipient's company:	54	67	104	179	143	225	1.7
III. Membership Benefit:	-	-	-	-	-	-	-
IV. Communication from recipient or recipient's company (other than request):	16	4	631	394	587	651	4.8
V. TOTAL - Sources other than above (listed alphabetically):	2,562	99	940	3,598	1,207	3,601	26.6
Association rosters and directories	-	-	-	-	-	-	-
Business directories	-	-	-	-	-	-	-
Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-	-	-
**Other sources	2,562	99	940	3,598	1,207	3,601	26.6
VI. Single Copy Sales:	-	-	-	-	-	-	-
UNIQUE TOTAL QUALIFIED CIRCULATION*	7,129	3,172	3,212	10,038	9,443	13,513	100.0
PERCENT	52.7	23.5	23.8	74.3	69.9	100.0	

*Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

**See Additional Data

3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2018

Mailing Address	Print	Digital	Unique Total Qualified*	Percent
Individuals by name and title and/or function	9,440	9,119	12,912	95.6
Individuals by name only	592	324	595	4.4
Titles or functions only	1	-	1	-
Company names only	3	-	3	-
Multi-Copy Same Addressee copies	2	-	2	-
Single Copy Sales	-	-	-	-
UNIQUE TOTAL QUALIFIED CIRCULATION*	10,038	9,443	13,513	100.0

*Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2018

Region/Country	Print	Digital	Unique Total Qualified*	Percent
ASIA				
Azerbaijan	-	1	1	
Bangladesh	-	1	1	
Brunei Darussalam	-	3	3	
China	43	68	83	
Hong Kong - SAR	1	3	3	
India	310	400	454	
Indonesia	63	78	91	
Japan	109	127	166	
Kazakhstan	-	3	3	
Korea, Republic Of	10	48	50	
Malaysia	73	100	113	
Myanmar	-	1	1	
Pakistan	4	8	10	
Philippines	6	10	11	
Singapore	61	97	104	
Sri Lanka	-	3	3	
Taiwan	2	8	8	
Thailand	5	46	46	
Vietnam	-	5	5	
Subtotal	687	1,010	1,156	8.5
MIDDLE EAST				
Bahrain	1	5	5	
Iran	12	32	33	
Israel	2	5	6	
Jordan	-	1	1	
Kuwait	9	13	16	
Oman	16	18	26	
Qatar	41	52	57	
Saudi Arabia	28	38	47	
United Arab Emirates	96	168	181	
Subtotal	205	332	372	2.8
EUROPE				
Austria	33	50	60	
Belgium	25	38	44	
Bulgaria	-	3	3	
Croatia	7	13	13	
Cyprus	1	2	2	
Czech Republic	13	11	14	
Denmark	14	13	18	
Finland	18	38	41	
France	100	138	167	
Germany	248	382	449	
Greece	22	29	30	
Hungary	3	6	6	
Iceland	-	1	1	
Ireland	1	3	3	
Italy	229	278	345	
Latvia	-	1	1	
Netherlands	121	194	221	
Norway	16	24	26	
Poland	21	26	34	
Portugal	10	15	17	
Romania	16	34	35	

*Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

Region/Country	Print	Digital	Unique Total Qualified*	Percent
Russian Federation	7	47	50	
Serbia	8	13	15	
Slovakia	3	7	8	
Spain	43	75	81	
Sweden	24	40	47	
Switzerland	66	90	104	
Turkey	6	14	17	
Ukraine	4	4	6	
United Kingdom	207	354	400	
Subtotal	1,266	1,943	2,258	16.7
AFRICA				
Algeria	1	8	8	
Cameroon	-	1	1	
Egypt	29	44	48	
Ghana	-	1	1	
Kenya	-	1	1	
Nigeria	40	57	61	
Senegal	-	1	1	
South Africa	-	7	7	
Sudan	1	2	2	
Tunisia	-	1	1	
Subtotal	71	123	131	1.0
NORTH AMERICA				
Canada	285	370	450	
Mexico	44	78	97	
United States	7,214	5,041	8,460	
Subtotal	7,543	5,489	9,007	66.7
CARIBBEAN				
Anguilla	-	1	1	
Trinidad and Tobago	-	2	2	
Subtotal	-	3	3	-
CENTRAL AMERICA				
Costa Rica	-	1	1	
Guatemala	1	1	1	
Panama	-	2	2	
Subtotal	1	4	4	-
SOUTH AMERICA				
Argentina	38	74	84	
Bolivia	-	7	7	
Brazil	71	112	120	
Chile	1	6	6	
Columbia	24	72	75	
Ecuador	-	6	6	
Peru	9	25	26	
Uruguay	-	1	1	
Venezuela	13	41	42	
Subtotal	156	344	367	2.7
ASIA PACIFIC				
Australia	109	181	201	
New Zealand	-	11	11	
Subtotal	109	192	212	1.6
Email Only	-	3	3	-
UNIQUE TOTAL QUALIFIED CIRCULATION*	10,038	9,443	13,513	100.0

GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2018

Region	Print	Digital	Unique Total Qualified*	Percent	Region	Print	Digital	Unique Total Qualified*	Percent
New England	115	108	148	1.1	UNITED STATES	7,209	5,038	8,455	62.6
Middle Atlantic	826	705	964	7.1	U.S. Territories	5	3	5	-
East No. Central	870	789	1,082	8.0	Canada	285	370	450	3.4
West No. Central	282	192	329	2.4	Mexico	44	78	97	0.7
South Atlantic	438	409	561	4.2	Other International	2,495	3,951	4,503	33.3
East So. Central	142	125	172	1.3	APO/FPO	-	-	-	-
West So. Central	3,838	2,124	4,319	32.0	Email Only	-	3	3	-
Mountain	355	249	434	3.2					
Pacific	343	337	446	3.3					
					UNIQUE TOTAL QUALIFIED CIRCULATION*	10,038	9,443	13,513	100.0

*Unique Total Qualified represents unique recipients, not the sum of Print and Digital.

ADDITIONAL DATA

METHOD OF DISTRIBUTION:

All qualified circulation conforms to the field served and definition of recipient qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients of the digital version are notified via email when the version is available.

STATEMENT OF CONTENT PLATFORM:

Editorial Replica – If a print edition exists, editorial and design are unchanged from the original print edition. Each issue's content and design are identical to the original edition. Apart from minor updates, the content cannot change once the issue is made available.

CHANGE IN PUBLICATION NAME:

Effective with the August/September 2018 issue, COMPRESSORtech2 changed its name to COMPRESSORTECH2.

CHANGE IN OWNERSHIP:

Effective with the January 2018 issue, CompressorTech2 was purchased by KHL Group.

AVERAGE NON-QUALIFIED CIRCULATION:

ALLOCATED FOR TRADE SHOWS:

Issue	Quantity	Show/Location	Date
August/September	120	EFRC Madrid, Spain	September 12-14
October	250	GMRC Kansas City, MO	September 30 - October 3
November	150	ADIPEC Abu Dhabi, UAE	November 12-15
November	50	Power Gen International Orlando, FL	December 4 -6

PUBLISHER'S AFFIDAVIT

We hereby make oath and say that all data set forth in this statement are true.

Helen Knight, Circulation & Data Manager

Katie Smith, Senior Circulation & Data Researcher

(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)

IMPORTANT NOTE:

This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.

Date signed

January 8, 2019

City

Wadhurst

County

East Sussex

Received by BPA Worldwide

January 8, 2019

Type

BD

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